

Networking for Results

THE POWER OF PERSONAL CONTACT

From out-of-work professional to Chairman of the Board of Directors of The Ottawa Chamber of Commerce, one of Canada's oldest and most respected business organizations.

From unpaid presenter to one of only six Canadian Professional Speakers holding the prestigious "Platinum Speaker Resource" accreditation for Meeting Planners International, the largest worldwide body of meeting planners and conference organizers.

From the idea of creating a unique, self-directed future to a six-figure consulting practice based exclusively on building, then leveraging a network of contacts, colleagues and clients.

Michael J. Hughes has spent over 38 years in the business world. He honed his business and management skills with two world-class organizations prior to investing the last sixteen years building Michael J. Hughes Consulting & Training Inc., a business development and management consulting practice focused exclusively on Networking For Results™.

Known as THE Networking Guru (Ottawa Citizen July 2001), he has done extensive research on, and is a specialist in, utilizing networking as a business strategy.

He has invested the past sixteen-plus years researching the wealth of networking information currently available, added his personal networking success and his experiences as a leader in networking organizations to create a proven approach that builds networking skills, accelerates networking performance and creates tangible results through his unique ***Networking For Results™ Success System***.

In fact, one of the most unique properties of Michael's business success is that he has taken his company from an idea to a six-figure consulting practice annually using networking as his sole marketing vehicle.

Michael works with Fortune 500 companies, international associations and business organizations across North America, sharing his philosophy and expert knowledge on business-to-business networking, the social network phenomenon and corporate relationship-management strategies.

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